BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 243.315.507.074 | 243.050.173.542 |
| I | Cash \& Cash equivalents | 110 |  | 38.947.188.695 | 22.095.176.918 |
|  | Cash | 111 | V. 01 | 38.947.188.695 | 22.095.176.918 |
| 2 | Cash equivalents | 112 |  | --------------- | ------------ |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| --------1 | Short-term investme-----1s | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - |  |
| III | Short-term receivables | 130 |  | 72.519 .888 .872 | 114.567.334.096 |
| -----1 | Trade accounts receivables | 131 |  | 62.825 .029 .638 | 86.857.276.789 |
| 2 | Prepayment to suppliers | 132 |  | 8.147.714.700 | 18.402 .667 .586 |
| 3 |  | 133 |  | -------------- |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 10.365.171.482 | 10.032 .971 .722 |
| 6 | Provision for short-term doubtful debts | 139 |  | (8.818.026.948) | (725.582.001) |
| IV | Inventories | 140 |  | 124.875.354.929 | 97.627.521.430 |
| ------1 | Inventories | 141 | V. 04 | 125.276.225.921 | 97.627.521.430 |
| 2 | Provision for devaluation of inventories | 149 |  | (400.870.992) | --------------- |
| V | Other short-term assets | 150 |  | 6.973.074.578 | 8.760.141.098 |
| ----1 | Short-term prepaid expenses | 151 |  | 231.797.744 | - |
| 2 | VAT deductible | 152 |  | ---------- | - |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | - | 1.000 .000 |
| 4 | Other short-term assets | 158 |  | 6.741.276.834 | 8.759.141.098 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 171.024.108.930 | 203.677 .593 .930 |
| I | Long-term receivables | 210 |  | - | - |
| -----1 | Long-term receivables from customers | 211 |  | - | - |
| - | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 73.329.940.348 | 70.800.009.081 |
| -- 1 | Tangible fixed assets | 221 | V. 08 | 34.027.273.153 | 35.249.377.007 |
|  | - Historical cost | 222 |  | 60.212 .228 .926 | 59.016.312.200 |
|  | - Accumulated depreciation | 223 |  | (26.184.955.773) | (23.766.935.193) |
| 2 | Finance leases fixed assets | 224 | V. 09 | -------------- | -------------- |
|  | - Historical cost | 225 |  | - | - |
|  | ---Accumulated depreciatio------- | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 618.300.008 | 674.411 .129 |
|  | - Historical cost | 228 |  | 1.058.277.900 | 1.058.277.900 |
|  | - Accumulated depre--------1ation | 229 |  | (439.977.892) | (383.866.771) |


| 4 | Construction in progress | 230 | V. 11 | 38.684.367.187 | 34.876.220.945 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 11.225.000.000 | 57.001.230.000 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | 11.475.000.000 | 11.475.000.000 |
| 3 | Other long-term investments | 258 | V. 13 | ------------- | 45.776 .230 .000 |
| 4 |  | 259 |  | (250.000.000) | (250.000.000) |
| V | Other long-term assets | 260 |  | 86.469.168.582 | 75.876.354.849 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 75.614.427.929 | 75.694.650.849 |
| 2 | Deferred income tax assets | 262 | V. 21 | 10.673 .036 .653 | ------------ |
| 3 | Others | 268 |  | 181.704.000 | 181.704.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 414.339.616.004 | 446.727.767.472 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $300=310+330$ ) | 300 |  | 275.687.003.759 | 266.882.050.998 |
| I | Short-term liabilities | 310 |  | 260.758.720.951 | 238.908.405.684 |
| 1 | Short-term borrowing | 311 | V. 15 | 130.883.864.895 | 164.013 .869 .799 |
| 2 | Trade accounts payable | 312 |  | 59.989.826.580 | 35.081.859.837 |
| 3 | Advances from customers | 313 |  | 44.265 .083 .555 | 14.473.956.129 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 5.079 .450 .884 | 11.502 .910 .568 |
| 5 | Payable to employees | 315 |  | 2.692 .789 .346 | 1.322 .657 .932 |
| 6 | Payable expenses | 316 | V. 17 | 1.117.040.616 | 712.556.895 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 14.470.156.493 | 8.888.204.942 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | 2.260 .508 .582 | 2.912 .389 .582 |
| II | Long-term liabilities | 330 |  | 14.928.282.808 | 27.973.645.314 |
| 1 | Long-term accounts payable-Trade | 331 |  | ------------- | 13.045.362.506 |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | ------------ |
| 3 | Other long-term payables | 333 |  | 615.727.200 | 615.727.200 |
| 4 | Long-term borrowing | 334 | V. 20 | 14.312 .555 .608 | 14.312.555.608 |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 138.652.612.245 | 179.845.716.474 |
| I | Capital sources and funds | 410 | V. 22 | 138.652.612.245 | 179.845.716.474 |
| 1 | Paid-in capital | 411 |  | 108.890.310.000 | 108.890.310.000 |
| 2 | Capital surplus | 412 |  | 41.757 .121 .909 | 41.757 .121 .909 |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | (2.967.507.603) | (2.967.507.603) |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 21.609.444.352 | 21.292.345.175 |
| 8 | Financial reserve fund | 418 |  | 5.567.447.451 | 5.392.177.451 |
| 9 | Other fund belong to owner's equity | 419 |  | ----------- | - |
| 10 | Retained after-tax profit | 420 |  | (36.204.203.864) | 5.481 .269 .542 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 414.339.616.004 | 446.727.767.472 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 24.778.816.857 | 54.913.069.478 | 75.052.312.031 | 117.361.226.286 |
| 2. Deductions | 02 |  | - | - | - | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 24.778.816.857 | 54.913.069.478 | 75.052.312.031 | 117.361.226.286 |
| 4. Cost of sales | 11 | VI. 27 | 27.239.000.612 | 47.862.899.749 | 94.598.295.551 | 96.092.038.790 |
| 5. Gross profit (20=10-11) | 20 |  | (2.460.183.755) | 7.050.169.729 | (19.545.983.520) | 21.269.187.496 |
| 6. Financial income | 21 | VI. 26 | 52.766.768.473 | 2.922 .986 | 52.835.998.842 | 34.490.667 |
| 7. Financial expenses | 22 | VI. 28 | 50.976.784.050 | 4.146.901.499 | 61.048.430.249 | 12.098.321.847 |
| - In which: Interest expense | 23 |  | - | - | 10.071.646.199 | 7.951.420.348 |
| 8. Selling expenses | 24 |  | 1.547.221.071 | 59.276.596 | 4.119.058.184 | 175.297.241 |
| 9. General \& administrative expenses | 25 |  | 2.660.050.603 | 2.287.396.820 | 17.047.211.520 | 7.681.625.145 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | (4.877.471.006) | 559.517 .800 | (48.924.684.631) | 1.348.433.930 |
| 11. Other income | 31 |  | 230.595.620 | 185.238 | 762.412.084 | 13.009.996 |
| 12. Other expenses | 32 |  | 239.453.499 | 154.277.032 | 378.583.036 | 271.478.579 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (8.857.879) | (154.091.794) | 383.829.048 | (258.468.583) |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | (4.886.328.885) | 405.426.006 | (48.540.855.583) | 1.089.965.347 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | - | 101.356.501 | - | 363.419.139 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | (1.073.440.779) | - | (10.673.036.653) | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | (3.812.888.106) | 304.069.505 | (37.867.818.930) | 726.546.208 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | (3.812.888.106) | 304.069.505 | (37.867.818.930) | 726.546.208 |
| 19. EPS (VND/share) | 70 |  | 0 | 0 | (3.298) | 40 |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | (48.540.855.583) | 1.089.965.347 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 2.666.587.701 | 1.692 .802 .908 |
|  | Provisions | 03 |  | 8.493.315.939 | 1. |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
|  | Loss/gain from investment | 05 |  | (5.942.640.932) | (34.490.667) |
|  | Loan interest expenses | 06 |  | 14.127.800.249 | 12.098.321.847 |
| 3 | Operating profit before the changes of current capital | 08 |  | (29.195.792.626) | 14.846.599.435 |
|  | Changes in accounts receivable | 09 |  | 25.299.827.888 | 63.725.915.720 |
|  | Changes in inventories | 10 |  | (27.648.704.491) | (58.122.918.628) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 50.493.575.640 | (36.213.792.064) |
|  | Changes in prepaid expenses | 12 |  | (150.574.824) | (3.331.101.663) |
|  | Loan interest paid | 13 |  | (14.367.809.037) | (15.315.219.957) |
|  | Corporate income tax paid | 14 |  | (331.134.621) | (989.418.947) |
|  | Other receivables | 15 |  | (331.134.62) | - |
|  | Other payables | 16 |  | (879.732.000) | (398.009.000) |
|  | Net cash provided by (used in) operating activities | 20 |  | 3.219.655.929 | (35.797.945.104) |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (4.956.510.180) | (6.034.439.908) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 27.272.727 | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | (1.144.400.000) | - |
| 6 | Withdrawal of capital in other companies | 26 |  | 46.920.630.000 | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 5.915.368.205 | 34.490 .667 |
|  | Net cash used in investing activities | 30 |  | 46.762.360.752 | (5.999.949.241) |
| IIII | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | (976.353.343) |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 129.081.404.316 | 205.905.559.922 |
| 4 | Cash paid to principal debt | 34 |  | (162.211.409.220) | (170.658.874.100) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - |
| $\cdots$ | Dividend, profit paid for owners | 36 |  | - | (3.216.092.500) |
|  |  |  |  |  | - |
|  |  | 40 |  | (33.130.004.904) | 31.054.239.979................ |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | 16.852.011.777 | (10.743.654.366) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 22.095.176.918 | 27.810.795.744 |
|  | Influence of foreign exchange change | 61 |  | - | - |

